

Most families are one or two well facilitated conversations away from accelerating their harmony—and wealth. Here's where to start...

Difficult Conversations: Eight Discussions that Every High Performing Family Should Have

Presented by John E. Messervey
Private Advisor to America's Leading Families™

Wealth creation is one of the most complex and emotional topics to explore as a family. In this interactive session, internationally known family business/wealth consultant John Messervey will examine eight of the most difficult conversations that need to occur within and among generations. These practical communication techniques are designed to move families "beyond stuck." With an emphasis on family harmony and long-term wealth continuity, John will explore enhancing the motivation of heirs, rules for working in the family business, responsibilities of inherited wealth, and the always challenging debate around prenuptial agreements.

A special primer on enhancing family communication will open this presentation.

This session will explore:

- » Why proper communication skills are the second most important factor in family business success
- » Understanding the eight most important discussions for HNW families
- » Beyond content, why the context of family communication matters more
- » When and why talking can make things worse...
- » Moving beyond stuck: the need for facilitated conversations within the family
- » Beyond misunderstandings, how to become a strategic communicator

For available dates, fees and arrangements, please email: john@privatefamilyadvisor.com or call 847.295.0295

Recent Evaluations:

"John's skill is to get our family to talk about business issues in an open and supportive way."

"Being able to hear John's message was fantastic; our family is still talking about his presentation."

"This presentation allowed all six of us to finally get on the same page."

"I especially enjoyed the interaction that John created. He kept the message lively and on track, the time flew by."

About John Messervey



John Messervey is an organization behavior consultant who counsels high wealth families throughout the United States and overseas. Among the most experienced family business/wealth consultants, Mr. Messervey resolves complex issues of family business leadership, growth and strategy, generational transfer of wealth,

family dispute resolution and mediation, next generation coaching and mentoring, family office governance, management succession and related issues of earned/inherited wealth.

John has consulted with almost 400 families throughout the U.S., Europe and Asia. He often guides families, owners and managers through very difficult conversations and is known for resolving intricate behavioral challenges.

Mr. Messervey has presented to a variety of groups including the Young Presidents' Organization (YPO), the Menninger Management Institute, Goldman Sachs, JP Morgan/Chase, Merrill Lynch, Northern Trust, Baird, William Blair and the Newport Global Summit. John is a featured family business advisor having appeared on ABC, CBS, CNBC, and NPR.

Mr. Messervey holds a Master's degree in Organization Behavior from the Kellogg Graduate School of Management at Northwestern University; he is an Economics graduate of Miami University in Oxford, Ohio.

John has served as an advisor to four philanthropic boards in the fields of education, social and economic policy, arts and the environment.

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